



GLS GROUP OF COMPANIES



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GLS G



When confidence and trust go hand in hand, a superior relationship is guaranteed. We at GLS Group of Companies believe in offering such confidence and trust to our customers and business associates. We build relationships and let them do the rest. GLS is a modern concept in freight forwarding business and has also expanded the operations in middle-east and north-continent. Our very comprehensive freight forwarding modules are strategically poised to cater the growing requirements of handling all modes of logistics including cross border trading and the increasing Afghanistan bound traffic via Pakistan routes.

GLS is keeping an eye over upcoming Gawadar Port in Pakistan seeming an opportunity for future correlation with Jabel Ali and Hamriya Port as well for extensive transit movement towards Central Asia. GLS is a strategic platform for serving all markets with a wide range of services designed after comprehensive screening of the present trade modules. Our pioneer company Logistic Solutions (Pvt) Limited, Pakistan is firmly recognized among the leading companies in Pakistan and has a brand image as specialized forwarder for handling containerized shredded steel scrap, paper scrap, plastic scrap, billets, dump trucks and textiles.

Our abilities in handling transit cargo is extensive in terms of quality and experience and we are quite capable of guiding our customers in making critical decisions pertaining Afghan freight on due merits as partners enabling them to save cost and time. We base our service designs on a case to case basis by incorporating comprehensive supply chain arrangements. Our integrated services have positioned us as leaders in diplomatic transit freight management in the region with a large customer-base including German Forces, Swedish Forces, Norwegian Forces, ISAF , NATO and United Nations.

As a matter policy we base our business on professional relationships and ability to perform and deliver. We prefer exclusive identity with only professional limitations rather than formal bindings in terms of agency ties or otherwise. GLS has a range of examples to prove its neutral position in various countries worldwide. For instance in Germany; a power house for leading forwarders, we are regularly handling projects as well as routine freight forwarding business with DHL, Hellmann Worldwide, and DSV. All these major corporations are indeed competitors and they also have there own offices in Pakistan but they also prefer to use our reliable and articulated services directly on the basis of quality merits and a long term trusted relationship

Our objective remains quality development of most comprehensive and state of the art multi-modal transportation within the North-Continent, Middle-East, Pakistan and Afghanistan using our own resources. Simultaneously we maintain our focus on all other international trade lanes and we are presently serving a mix of available options and innovative ideas with a one window supply chain management concept using our network comprising of strategic partners, allies and business associates

In Pakistan, we are indeed a part of an extremely competitive industry with limitations in terms of vision and prospects. We are not striving to find a way to the top as it may never be there in an industry which needs a lot of structure to identify the true essence of freight forwarding. Although we feel confident that the track we have

A G E S

IMRAN KHAN CEO

The present day socio-economic crisis and sheer drama in political portfolio of the country lead by external elements beyond our common perspective and the so-called democratic forces paying effectively for disrupting the nation's stability and compromising its sovereignty are instrumental in creating ambiguities among international allies and partners towards individual commitment as well as collective exertion. As a corporation having vast interest in international freight forwarding we are facing the challenges and anticipating bigger hurdles in the days to come. Unfortunately we have to take the additional burden of preventing our brand image and trade recognition under the prevailing circumstances whereas the focus should be towards augmentation looking at the opportunities available to us in trade

The visible indicators leading towards a worrying and uncertain future of the country such as unrest and extremism in northern Pakistan and its repercussions all around the country, prevailing wheat crisis, electricity shortage, low water reserves, political victimization and unrest, currency devaluation, declining foreign reserves, short and long term loans, fuel crisis, lack of resource utilization, issues of national interest such as judiciary, education, health, transport and unemployment, ever-changing policies towards trade, commerce and taxation, deteriorating road infrastructure and similar elements are further deprived with our mental state as businessmen where we are indeed highly insecure and dejected; desperately seeking confidence to regain ourselves and find ways to move forward

As CEO for a growth oriented group of companies it is my additional responsibility to maintain harmony by balancing the supply chain services we offer to our target markets. Regular injections of funds in quality control features through a process of delegation and departmentalization, extending service network and setting-up of new service modules, bringing more technocrats, attaining required memberships and necessary licenses, infrastructure development and so on. This is no easy job at this point of time as the prevailing economic situation is dicey and becoming vulnerable day by day. Here a motivated and self-confident team is turning out to be our blessing in disguise hence helping me to cherish my leadership abilities beyond all expectations. I am extremely proud to be a part of GLS where the essence of solidarity and commitment is spontaneous and pure. I have witnessed a lot of support and patience from every office and each member within GLS during the recent crisis. I also wish to pay my gratitude to all our major allies in local and international trade, all our vendors, partners and counterparts around the globe who have shown immense confidence and trust in GLS during the recent economic crisis by continuing the businesses and extending leverages even beyond their capacities under prevailing circumstances. Our business is growing every day and our expansion plans are still continuing which is by far a unique trend in the current fiscal predicament

The synthesis of GLS was always based on a punch line I wrote from nowhere: "When confidence and trust go hand in hand, a relationship is guaranteed". As an inexperienced entrepreneur during my initial days with GLS, I always thought of our punch-line as a marketing gimmick; a mere phrase we used to fill up the empty spaces on our business cards and company stationary. It took me nearly half a decade to understand that what I once wrote as a sentence with no meaning to myself actually turned out to be the real truth of my life as a businessmen and a principal for an organization I am heading as the CEO. We are moving forward as a team at a very comfortable pace and the support we have from our allies is all a result of the relationships we have developed over the last decade

We wish to maintain the combination of professional services in freight forwarding with a blend of modern and articulated solutions and shall continue to strive for building more relationships by sharing confidence and trust among all associated with us as vendors, allies, partners and customers

MOTIVATION...



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